

BCT KS5 Curriculum Intent, Implementation and Impact Overview

Year: 12 BTEC Business						
INTENT (including key concepts and skills)	Half Term 1 Context: U3: Personal and Business Finance Key Vocabulary: Profit, expenses, costs, gross profit, operating profit, gross profit margin, net profit margin, cash flow, cash flow forecasting, cash inflows, cash outflows, profitability. Prior Learning/LTM: GCSE Finance Calculations Cultural Capital: Technology trends/issues. Geographic location of businesses. Numeracy Links Sales Revenue, Costs, Gross Profit, Net Profit.	Half Term 1 Context: U3: Personal and Business Finance Key Vocabulary: Profit, expenses, costs, gross profit, operating profit, gross profit margin, net profit margin, cash flow, cash flow forecasting, cash inflows, cash outflows, profitability. Prior Learning/LTM: GCSE Finance Calculations Cultural Capital: Technology trends/issues. Geographic location of businesses. Numeracy Links Sales Revenue, Costs, Gross Profit, Net Profit.	Half Term 3 Context: U8 Recruitment and Selection Process Key Vocabulary: Innovation, enterprise, demand, mass market, niche market, recruitment, selection, CV, covering letter, internal, external. Prior Learning/LTM: GCSE Business Theme 2 Cultural Capital: Technology trends/issues. Geographic location of businesses. Numeracy Links Sales Revenue, Costs, Gross Profit, Net Profit.	Half Term 3 Context: U8 Recruitment and Selection Process Key Vocabulary: Innovation, enterprise, demand, mass market, niche market, recruitment, selection, CV, covering letter, internal, external. Prior Learning/LTM: GCSE Business Theme 2 Cultural Capital: Technology trends/issues. Geographic location of businesses. Numeracy Links Sales Revenue, Costs, Gross Profit, Net Profit.	Half Term 3 Context: U8 Recruitment and Selection Process Key Vocabulary: Innovation, enterprise, demand, mass market, niche market, recruitment, selection, CV, covering letter, internal, external. Prior Learning/LTM: GCSE Business Theme 2 Cultural Capital: Technology trends/issues. Geographic location of businesses. Numeracy Links Sales Revenue, Costs, Gross Profit, Net Profit. Numeracy Links	
To understand the importance of managing personal finance	X	X				
To explore personal finance sector	X	X				
Understand the purpose of accounting	X	X				
Select and evaluate different sources of business finance	X	X				
Break-even and cash flow forecasts	X					
Complete statements of comprehensive income and financial position and evaluate a business's performance	x	X				
To understand how effective selection and recruitment contribute to business success.			x	x	X	
To undertake a recruitment activity to demonstrate the processes leading to a successful job offer (understanding).			X	x	x	
Reflect on recruitment and selection process, and individual performance.			x	x	x	
IMPACT	Assessment 1: AOs in assignments, Prep Checks, Extended Writing. Progression to Post 18: Employment in Business, University courses linked to Business and International	Assessment 1: AOs in assignments, Prep Checks, Extended Writing. Progression to Post 18: Employment in Business, University courses linked to Business and International	Assessment 1: AOs in assignments, Prep Checks, Extended Writing. Progression to Post 18: Employment in Business, University courses linked to Business and International Management.	Assessment 1: AOs in assignments, Prep Checks, Extended Writing. Progression to Post 18: Employment in Business (Operations), University courses linked to Business	Assessment 1: AOs in assignments, Prep Checks, Extended Writing. Progression to Post 18: Employment in Business (Operations), University courses linked to Business	

	Management, and financial careers.	Management, and financial careers.	.	and International Management.	and International Management	
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